



**SeQual Technologies Inc.**

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## **Independent Sales Representative- Los Angeles Area**

SeQual Technologies Inc. is a privately held company. SeQual is a market-driven, technology-based company with the mission to develop, manufacture and market unique products for medical, military, industrial and commercial applications that utilize the Company's proprietary pressure swing adsorption (PSA) technology for air separation.

Since 1998, SeQual has focused on the development of medical oxygen concentrators; devices that separate oxygen from air to provide supplemental breathing oxygen to individuals with chronic lung disease. SeQual's line of medical oxygen concentrators ranges from its, award-winning, Eclipse oxygen system to its Integra high-capacity (10 LPM) bedside unit.

We are looking for an **Independent Sales Representative** for the Los Angeles region, who will market and sell our line of respiratory products, including oxygen concentrators, portable oxygen concentrators, pulse oximetry equipment and respiratory accessories.

### **Job Responsibilities:**

The primary responsibility of this position will be maintaining and cultivating existing sales base and growing sales within the region. This role is responsible for identifying and developing business relationships within targeted customers. The Sales Representative will call on:

- Durable Medical Equipment (DME) providers
- Pulmonologists
- Respiratory Therapy Departments
- Pulmonary Rehabilitation Departments

Previous medical device sales experience is preferred, but not required. We provide product training.

This is a commission-only based position and requires that you live/work within the Los Angeles area. Territory includes Riverside and Visalia/Fresno region.

Please send resumes to: [humanresources@sequal.com](mailto:humanresources@sequal.com)

No phone calls, please.